

# ACQUISITION OPPORTUNITY

## MARYLAND BASED PLUMBING COMPANY

A detailed Offering Memorandum and full financials are available to qualified partners.

### OVERVIEW

The company is a well-established licensed and certified plumbing business providing complete plumbing services to commercial and residential customers in Maryland. It is a turn-key operation with 7 full-time team members and 2 part-time owners. The company has strong relationships with employees, customers, contractors and vendors which results in substantial repeat and referral business.

The company has been in business for 28 years and has a customer following and reputation that provides substantial repeat and referral business. This is an award-winning company with accolades from Angie's List, Yelp, Maryland Gazette Readers Choice, and voted the Best Plumbing Contractor in 2018.



### STRATEGY AND TERMS

The founder has experienced recent health problems, yet remains committed to the business. He wishes sell the business, provide a healthy transition, and retire.

The owner will entertain offers of varying financial and legal structures, each evaluated on their own merit and in relation to other offers. The asking price for the business is \$580,000.

The building from which the company operates is also available for acquisition (optional), or can be leased by the buyer.

### NEXT STEPS

To receive a copy of the Offering Memorandum, please eSign the [linked NDA](#) and/or contact Aimee Burley at 301-458-0884 or [aimee@burleyonline.com](mailto:aimee@burleyonline.com)

### SERVICES

The company provides both residential and commercial services with residential representing approximately 62% of revenue and commercial representing 37%.

#### Services Include:

- Water Heater Installation & Replacement
- Professional Drain Cleaning
- Sewer Line Repair & Replacement
- Sump Pump Installation, Repair & Replacement
- Well Pump Repair & Installation

### FINANCIAL SUMMARY

Revenue	\$820,000
Owner Cash Flow	\$231,000